Program 2

A passive earning program: Just Have Your Supporters Buy Their Coffee Direct From CJ's Café in Bronte and You Earn!

Instead of going out and selling coffee, groups simply give out a stamp-card to their members or students, which they themselves can use. Again, gather in the cards at the end of an agreed period and CJ will give you \$5 for every stamp.

For a group with 25 members, if each member bought 4 pounds of coffee over the period, the group would get \$500, with no work at all. And they would have enjoyed great coffee and helped hardworking women in Peru.

Make Café Femenino Coffee The <u>Heart</u> of <u>Your</u> WIN-WIN-WIN-WIN Fundraising Campaign!



CJ's Café in Bronte 2416 Lakeshore Rd W, Oakville ON, L6L 1H7

Call CJ at 905-484-4257 cj@cjscafeinbronte.com

CJ Makes it EASY to succeed!

CJ Martin, owner of CJ's Café in

Bronte, used to work in the non-profit / social justice field, which explains her passion for helping



local & international community projects.

CJ makes it easy for you to take on this fundraising program. Having worked in non-profits for years, often in fundraising, she understands your needs and is able to work with you.

She will provide the order forms and support material, and can help you set up online sales to make it easier to achieve higher results.

CJ has a power-point presentation provided by students who visited a Café Femenino project in Peru in May of 2012. She can share this with your group, to help educate and motivate.

You will enjoy working with this local entrepreneur who

thinks globally, acts locally.

CJ's Coffee

FUNDRAISING

Earn Big While Helping Women Coffee Growers in Peru

CJ's unique
Coffee Fundraiser
Project creates benefits
far beyond our local
community.



- You Win— you keep 33~40% percent of your sales total—a very high rate
- Your Customers Win— a delicious and healthy product that most people use everyday anyway
- The Coffee Growers Win sustainable incomes for women & their families – Café Femenino pays the growers even better than Fair Trade programs
- The Environment Wins— no chemicals are used to grow this coffee—it is 100% organic

WIN-WIN-WIN-WIN



"CJ's Coffee Fundraising" is a project of CI's Café in Bronte

Why is Cafe Femenino Coffee at the Heart of CJ's Coffee Fundraising?

The Cafe Femenino project is an international, non-profit organization that was set up to address how few opportunities there are for rural women to earn sustainable incomes in coffee growing countries.

The Cafe Femenino project establishes women as owners and operators of their own coffee operations, and helps them to work collectively with other rural women in their region to bring their product to the international market.

Women who had no opportunity to have any financial control, are given the opportunity to earn an income that they can use to provide food, water, housing, health care and an education for their families.

CJ sells this coffee at CJ's Café in Bronte and works with groups like yours to get more people drinking Café Femenino and supporting these growers.

You can learn more about the inspiring Café Femenino Project at www.cafefemenino.com or search Café Femenino on YouTube.

2 Ways for You to Raise Funds

Program 1

The most profitable program: Your Students or Members Sell The Coffee

Groups have their students or members take orders, selling the coffee at \$10 for a 10oz bag or \$15 for a 16oz (one Pound) bag. You keep 33-40% of the total sales dollars. You can use traditional paper order forms & collect cash, or send out emails and let your customers order & pay online – what could be easier! We'll help set you up!

The chart on the next panel shows how much your group can earn. If you have a large group, like a school, it is possible to earn over \$12,000 relatively easily.

Selling the coffee is easy and the percentage you keep goes up with the more bags you sell. The new rate is applied to the entire order.

But the earning doesn't stop there!

Every one of your customers who buys the coffee also receives a stamp-card. When they buy a pound of coffee at the Café, they get a stamp, up to 20. At the end of an agreed time, the group gathers in the cards, and counts the stamps.

CJ will give you \$5 for every stamp. This creates the potential for thousands more dollars from the stamp-cards at the end of the period.

Your Group Earns Big Selling Café Femenino Coffee The Percentage You Keep Is Higher Than Almost Any Other Fundraising Program You Can Choose if Your Group Wants to Sell

10oz Bags for \$10 each or

16oz (One Pound)Bags for \$15 each You keep \$5.55/bag 1000-2000 Pounds You Keep 37% You keep \$3.70/bag le, You Sell 1600 10 oz Bags at \$10 = 1000 pounds You keep \$4.95 / bag Up to 1000 pounds, You Keep 33% le, You Sell 500 500 pounds You keep \$3.30 / bag 10 oz Bags at \$10 le, You Sell 800 500 pounds

le, You Sell 2000 16oz Bags at \$15

= 2000 pounds

Past 2000 Pounds You Keep 40%

le, You Sell 3200

le, You Sell 1000 16oz Bags at \$15

YOU EARN \$12000 You keep \$6.00/bag

You keep \$4.00/bag

2000 pounds

= 1000 pounds

YOU EARN \$5920